

# **R.J. Reynolds**

Tobacco Company

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TO DENNY BOMGARDNER  
RE DIRECT ACCOUNT VAP SURVEY

Per your request I am returning the enclosed survey from various direct accounts within the Buffalo Region. I forwarded out your survey to five different managers within the Buffalo Region. Each direct account representative of the five states our region is responsible for. This is a good sample representative of our Region direct accounts.

The following direct accounts are represented in the enclosed survey results:

Direct Account/Act. No.	City/State	KAM/AM
Herkimer Whsl/278580	Utica, NY	AM, Sharon Schwalm
Tripifoods, Inc./649920	Buffalo, NY	KAM, Renee Duszynski
TBI Corporation/648240	Manchester, NH	AM, Herbert Battle
Dowlings Inc./315288	Milton, VT	AM, Rich Tanchyk
Norman Dressler T/A Klein/162800	Wilkes Barre, PA	AM, Jim McLean

Please notice at the top of each survey I have identified it with the direct account's name and account number for referencing. I have also specified above by manager whom each survey response was handled by should you have any reason to contact management for further questions and/or clarify any of the enclosed responses.

Should you have any questions, please feel free to contact me.

Sincerely,

*Stephen*  
S.R. MacLeod  
#1610

*Make File*

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